

# Investors Canadian Equity Income Fund - Series C

## Fund Facts NOVEMBER 8, 2011

**Manager:** I.G. Investment Management, Ltd.

This document contains key information you should know about this Fund. You can find more detailed information in the Fund's simplified prospectus. You can get a copy by asking your Consultant, by calling 1-888-746-6344 (1-800-661-4578 if you live in Quebec) or by writing to us at 447 Portage Avenue, Winnipeg, Manitoba, R3C 3B6 (2001 University Street, Suite 2000, Montreal, Quebec, H3A 2A6 if you live in Quebec), or by visiting our website at [www.investorsgroup.com](http://www.investorsgroup.com).

### Quick facts

<b>Date created</b>	June 2005
<b>Total Fund value on October 14, 2011</b>	\$560.8 million
<b>Management expense ratio (MER)</b>	2.95%
<b>Portfolio manager(s)</b>	I.G. Investment Management, Ltd.
<b>Distributions</b>	Quarterly
<b>Minimum investment</b>	\$50 initial, \$50 additional

### What does the Fund invest in?

The Fund aims to provide income while offering the potential for moderate capital appreciation by investing primarily in Canadian securities that pay Equity Income. Equity Income paying securities include real estate investment trusts, income trusts, royalty trusts, dividend-paying common shares and preferred shares. The Fund may also invest in debt securities, including convertible debentures that offer attractive income yields. The Fund intends to invest from 0% to 30% of its assets in foreign securities, but may invest up to 50%.

The charts below give you a snapshot of the Fund's investments on October 14, 2011. The Fund's investments may change.

#### Top 10 investments (OCTOBER 14, 2011)

1. Crescent Point Energy Corp.
2. TELUS Corp. Class A non-voting
3. Royal Bank of Canada
4. Westshore Terminals Investment Corp. Stapled Units
5. Canadian Imperial Bank of Commerce
6. Baytex Energy Corp.
7. BCE Inc.
8. Bank of Montreal
9. The Bank of Nova Scotia
10. Canexus Corp.

**Total number of investments 64**

**The top 10 investments make up 39% of the Fund.**

#### Investment mix (OCTOBER 14, 2011)

	(%)
Energy	33.3
Financials	27.2
Telecommunication Services	10.7
Materials	8.4
Industrials	7.0
Other sectors	11.8
Fixed Income	0.6
Cash and short-term investments	0.4
Other net assets (liabilities)	0.6
<b>Total</b>	<b>100.0</b>

### How has the Fund performed?

This section tells you how the Fund has performed over the past five years. Returns are after Fund expenses have been deducted. These expenses reduce the Fund's returns.

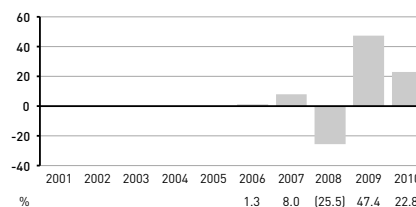
It's important to note that past performance doesn't tell you how the Fund will perform in the future. Your actual after-tax return will depend on your personal tax situation.

#### Average return

A person who invested \$1,000 in the Fund at inception would have \$1,665 as of October 14, 2011. This is equal to an annual compounded return of approximately 8.5%.

#### Year-by-year returns

The following chart shows how the Fund performed in each calendar year shown. The Fund's value decreased in one of these years.



### How risky is it?

When you invest in a Fund, the value of your investment can go down as well as up. Investors Group has rated this Fund's risk as medium.

Low	Low to medium	<b>Medium</b>	Medium to high	High
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For a description of other risks, see the Fund's simplified prospectus.

### Are there any guarantees?

Like most mutual funds, this Fund doesn't have any guarantees. You may not get back the amount of money you invest.

### Who is this Fund for?

You should consider investing in this Fund if:

- you seek the potential for higher income from your investment over the long-term; and
- you are comfortable with the risks associated with equity investments; and
- you intend it to be a small component of your overall portfolio.

**Before you invest in any Fund, you should consider how it would work with your other investments and your tolerance for risk.**

### A word about tax

In general, you'll have to pay income tax on any money you make on the Fund. How much you pay depends on the tax laws where you live and whether or not you hold the Fund in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your Fund in a non-registered account, Fund distributions are included in your taxable income, whether you get them in cash or have them reinvested.

The Fund proposes to reduce its annual administration fee from 0.20% to 0.17% effective on or about February 3, 2012, subject to any necessary approvals. A prospectus amendment has been filed and is available on our website at [www.investorsgroup.com](http://www.investorsgroup.com) or the SEDAR website at [www.sedar.com](http://www.sedar.com).

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FUND FACTS

NOVEMBER 8, 2011

## How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell securities of the Fund. Ask your Consultant about whether other series may be suitable for you. The fees and expenses are different for each series.

### Sales charges

You may have to choose a sales charge option when you buy the Fund. Ask your Consultant about the pros and cons of the available options.

Sales charge option	What you pay		How it works
	in per cent (%)	in dollars (\$)	
Deferred sales charge	If you sell within: 1 year of buying 5.5% 2 years of buying 5.5% 3 years of buying 5.0% 4 years of buying 4.5% 5 years of buying 4.0% 6 years of buying 3.0% 7 years of buying 1.5% After 7 years 0.0%	Every \$1,000 you sell within: 1 year of buying \$55 2 years of buying \$55 3 years of buying \$50 4 years of buying \$45 5 years of buying \$40 6 years of buying \$30 7 years of buying \$15 After 7 years \$0	<ul style="list-style-type: none"> <li>When you buy the Fund, Investors Group pays your Consultant a commission of up to 4.10%. Investors Group may pay your Consultant an additional payment of up to 50% of the sales commission if they are in their first three years with us.</li> <li>The deferred sales charge is based on the number of years you have held your investment and the value of the investment at the time you sell. It is deducted from the amount you sell and goes to Investors Group.</li> <li>The deferred sales charge schedule starts at the time you buy your investment and will continue to apply if you switch to another Investors Group Fund under the deferred sales charge purchase option.</li> <li>You will not have to pay a deferred sales charge:                             <ul style="list-style-type: none"> <li>for redemptions by Systematic Withdrawal Plan (SWP) where the total amount redeemed during a calendar year under all your SWPs is equal to or less than 12% of the market value as at December 31 of the previous year; or</li> <li>for an investment held in a Group RRSP Plan administered by Investors Group, but a fee of up to 1% is payable if you redeem or switch-out of the Plan within 5 years of making your investment. It is deducted from the amount you sell or switch-out of the Plan and goes to Investors Group.</li> </ul> </li> </ul>
No load	0.0%	\$0	<ul style="list-style-type: none"> <li>There is generally no redemption fee payable when selling securities acquired under the no-load purchase option.</li> </ul>

### Fund expenses

You don't pay these expenses directly. These expenses reduce the Fund's annual return.

For the year ended March 31, 2011, the Fund's expenses totalled 3.07% of its value (about \$31 for every \$1,000 invested).

	Annual rate (as a % of the Fund's assets)
<b>Management expense ratio (MER)</b> This is the total of the Fund's management fee and operating expenses.	2.95
<b>Trading expense ratio (TER)</b> This is the Fund's investment trading costs.	0.12
<b>Fund expenses</b>	3.07

Eligible clients may be entitled to a rebate of some or all of the service fee paid by the Fund on their investment (up to 0.50% annually in some cases) as outlined in the Fund's simplified prospectus.

### Trailing commission

The trailing commission is paid to your Consultant by Investors Group out of fees received from the Fund. The commission pays for services provided for as long as you hold the Fund. The commission is based on the value of your investments and is paid as follows:

- Deferred sales charge – No greater than 0.61% per year (about \$6 per year for every \$1,000 invested).
- No load – No greater than 0.69% per year (about \$7 per year for every \$1,000 invested).

### Other fees

You may have to pay other fees when you sell or switch securities of the Fund.

Fee	What you pay
Excessive switching fee	If you switch into, or out from, the Fund so often that in our view your switches could have a detrimental effect, we may charge you up to 5.5% of the amount you switch.
Short-term trading fee	Up to 2% of the amount you sell or switch within 90 days of investing in the Fund. This fee is payable to the Fund.

### What if I change my mind?

Under securities law in some provinces and territories, you have the right to:

- withdraw from an agreement to buy mutual fund securities within two business days after you receive a simplified prospectus, or
- cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

### For more information

Contact Investors Group or your Consultant for a copy of the Fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the Fund's legal documents.

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